



# Why Mediate?

Here are the top four reasons experienced trial lawyers have chosen to mediate with Arbitration Associates, since we started in 1993:

## Arbitration Associates, Inc.

First, the veteran trial attorney can clearly see that negotiations are at a standstill. The last offer was not agreed upon, and parties are at an impasse. Either suit will be filed, or a mediation can be attempted.

Second, litigation costs have become prohibitive. Approximately 90% of cases mediated by Arbitration Associates panel members reach a voluntary settlement during the mediation session, providing a significant cost savings. Additional savings are provided by coordination services, at no additional charge.

Third, a suit may have already been filed but counsel may prefer to make a last attempt at settlement to avoid trial. Time is of the essence. A mediation with Arbitration Associates can be set-up within days, with no documents to prepare prior to mediation. Since the team at Arbitration Associates is handling coordination, counsel helps the client maintain a position of strength in the case.

Fourth, counsel has decided that an experienced neutral can examine and dissect the positions of each party, approaching each side with the outcome between caucuses until an amenable solution is reached. Thanks to the ever growing list of panel members on the Arbitration Associates team, both parties can find a mutually accepted neutral to act as mediator.



Arbitration Associates, Inc.

*"Helping you resolve disputes."*

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